



BidSource – Arizona's Government Procurement Experts!

The Tucson Metropolitan Chamber of Commerce has joined with the Phoenix Chamber to offer *BidSource* to its members. The original program began in 1988 as a Phoenix Chamber economic development tool specifically designed to assist Phoenix-area businesses identify, understand and respond to government contracting opportunities.

Over the years, *BidSource* has evolved from a dispatcher of information into a refined support organization utilizing the latest technology. As a result, since the program's inception, *BidSource* has helped Phoenix-area business members to attain more than \$1 Billion in government contract awards, which has created or retained more than 19,000 jobs in Greater Phoenix.

The *BidSource* program delivers more than **70,000** matched government bid opportunities available state-wide to members each month and provides hands-on assistance in developing marketing strategies, understanding and preparing proposals, teaming and subcontracting opportunities, and accessing best practices of management for contracts. *BidSource* also conducts workshops throughout the year on a variety of procurement and small business issues to help its members become more successful.

Where does BidSource get its bid information?

BidSource collects information on government contracts utilizing a number of methods. Among those is direct notification from the government agencies themselves. We have a large number of agencies that send us the information by email, fax, mail, or through our web page. We check web pages, newspapers, and meeting minutes from governing boards from around the state. All this effort provides our members with bid information compiled from over **900** Arizona government agencies, the Federal government, and 30 other states.

Why do I need BidSource? Can it help my business?

BidSource provides information on the government market. We give our members access to thousands of bids, which are matched to their business and delivered to their office daily. This saves them the time and money it would take to research and sort through the bids themselves. *BidSource* also provides access to valuable information which is specific to the government market, and provides one-on-one consulting with a procurement specialist to help businesses identify and respond to bid opportunities. *BidSource* compliments and expands your knowledge, making your job easier.

Our Services

Consulting Services – One of the most important services provided by BidSource is the consulting. We assign a procurement specialist to your business to assist you with the procurement process. Consultants are available to help you:

- Know and understand bidding procedures
- Interpret the solicitation and the complete bidding package
- Identify sub-contracting and team opportunities
- Develop a bid/proposal writing approach
- Provide access to procurement information and regulations
- Identify business certifications (DBE, MBE, WBE, SBE)

Computerized Bid Notices – BidSource connects you to millions of dollars in government contracts through an electronic bid notification system. Our staff works with you to develop a profile of the types of bids you want to receive, then notifies you when an agency has an opportunity that matches your business. We reduce your time and costs by eliminating the need to search websites or scan newspapers. You can review open bid opportunities 24 hours per day, on our web site: www.bidsource.com.

Resource material – BidSource can provide information on acquisition regulations, policies, procurement contact information, local vendor applications, as well as information on federal programs, forms, and publications.

Bid Preparation – After you identify an upcoming contract, you wish to bid on; you must request and receive the bid package from the appropriate agency. The first or second time you work through a bid, many questions may arise. BidSource consultants are available to help you through the bid preparation process.

Education and Training – BidSource offers regular seminars and training classes based on the needs of our members.

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